



EXECUTIVE SUMMARY

Pursuant to Broward College Policy 6Hx2-1.14 and Procedure A6Hx2-1.14, Dr. Donald Astrab exercised the authority delegated by the Board to execute the articulation agreement with Southern New Hampshire University (SNHU) for Broward College students to successfully matriculate to SNHU's Bachelor of Health Sciences Program and MBA program with a concentration in sustainability and environmental compliance. Fiscal Impact: None

Presenter(s): Jamonica Rolle, College Provost and Senior Vice President

What is the purpose of this contract and why is it needed?

To formally establish an articulation mechanism for Broward College students to successfully matriculate to SNHU's Bachelor of Health Sciences Program and MBA program with a concentration in sustainability and environmental compliance.

What procurement process or bid waiver was used and why?

N/A

Is this a budgeted expenditure from the budget established at the last June Board of Trustees meeting?

No cost

What fund, cost center and line item(s) were used?

Zero cost to the college

Has Broward College used this vendor before for these products or services?

N/A

Was the product or service acceptable in the past?

N/A

Was there a return on investment anticipated when entering this contract?

N/A

Was that return on investment not met, met, or exceeded and how?

N/A

Does this directly or indirectly feed one of the Social Enterprise tactics and how?

Guarantee access to higher education

Did the vendor amend Broward College's legal terms and conditions [to be answered by the Legal Office] if the College's standard contract was used and was this acceptable to the Legal Office?

Board Item

Meeting of January 14, 2025

The General Counsel's office has reviewed the agreement and any deviation to the College's standard terms has been deemed acceptable.

FISCAL IMPACT:

Description: None

Jeffrey Nasse

Jeffrey Nasse, Provost and SVP of Academic Affairs

6/17/2024

APPROVAL PATH: 12242 SNHU HEALTH SCIENCES AGREEMENT

 **Workflow**  Synchronize Routing  Edit View  Add Work Item

Stage	Reviewer	Description	Due Date	Status	
1	Quakish Liner	Dean Review		 Completed	
2	Janice Stubbs	Vice President Review		 Completed	
3	Jeffrey Nasse	Provost and SVP of Academic Affair		 Completed	
4	Natalia Triana-Aristizabal	Contracts Coordinator		 Completed	
5	Legal Services Review Group	Review and Approval for Form and		 Completed	
6	Electronic Signature(s)	Signatures obtained via DocuSig 		 Completed	
7	Board Clerk	Agenda Preparation		 Pending	
8	District Board of Trustees	Meeting	01/14/25 11:00 AM	 Pending	



Articulation Agreement

Southern New Hampshire University
and
Broward College

Southern New Hampshire University (“SNHU” or “University”), located at 2500 North River Rd, Manchester, New Hampshire 03106, and The District Board of Trustees of Broward College (“Broward College”, “Partner”), located at 111 E. Las Olas Blvd, Fort Lauderdale, Florida 33301 (each individually a “party” and collectively the “parties”) in the spirit of academic cooperation, and to facilitate the transfer of graduates of Broward College to SNHU (“hereby do enter into an academic articulation agreement (“Agreement”). This Agreement between the parties is governed by Chapter 1007, Florida Statutes and the Rules of the State Board of Education. This is a no cost agreement to Broward College.

I. PURPOSE

Successful implementation of the Agreement is dependent upon communication of its content to all involved participants and the assumption of responsibility by both institutions for such communications. The terms of this Agreement apply only to SNHU’s standard course-based online degree programs. This Agreement does not apply to any other University program or coursework, including specialty/cohort programs, day programs, and coursework provided by the University's college campus

II. TRANSFERABILITY OF CREDITS – Students may transfer up to 90 credits towards a bachelor’s degree program as follows:

- 1) As SNHU is institutionally accredited, all academic course work in which a student has earned a grade of “C-” or higher is fully transferable if it fits into the student’s degree plan of study.
- 2) SNHU guarantees transferability of all credits outlined in the following degree programs to its corresponding SNHU bachelor’s degrees based on the attached course equivalency tables (see Appendix 1).

AS Allied Health Degrees to BS Health Sciences
BS Environmental Science to Master of Business Administration concentration in Sustainability and Environmental Compliance (4+1)

- 3) Additional transfer pathways can be created with an addendum to this agreement. However, all Broward College students intending to transfer to SNHU are eligible for a Preliminary Transfer Credit Evaluation (PTCE) to determine how their prior coursework may transfer to their program(s) of interest at SNHU by contacting partnersupport@snhu.edu
- 4) Any students enrolling at SNHU under this Agreement may transfer with unlimited College-Level Examination Program (CLEP), DANTES and Excelsior, military training (based upon a transcript from the American Council on Education (ACE), College Credit Recommendation





Service or Community College of the Air Force (CCAF) transcript) and ACE or National College Credit Recommendation Service (NCCRS) credits - providing students meet residency requirements. Transfer credit is awarded based on degree program requirements. Residency requirements equate to 30 credit hours or ten classes.

III. TERMS

1. During the Term of this Agreement, each Broward College Alumni (defined as Broward College graduates with an associate degree or higher), Employees (active employees of Broward College), and Immediate Family Members of Employees (defined as an Employee's spouse, or domestic partner and children thereof) who identifies Partner on their SNHU online discount application will receive a 10% tuition discount. No tuition credit, or refund shall be made retroactively for any Broward College Employees, Family members of Employees, or Alumni already enrolled at the University on the date of execution of this Agreement; however, the tuition discount shall be applied to such Employees, Family members of Employees, or Alumni for course enrollments following the execution of this Agreement.
2. SNHU may change its tuition rates at any time at its sole discretion and the tuition discount reduction referenced in Section 3.1 will be calculated based on the current tuition in effect for the applicable academic term for the enrolled program. Eligible Employees, Immediate Family Members, and Alumni shall not be entitled to any other reduction and are subject to all other admission and continuation requirements as set forth in the respective SNHU policies and catalogs.
3. SNHU agrees to provide Broward College, at their request, an annual update of student enrollment, to include general data on how many students have transferred to SNHU.
4. This Agreement is effective as of the date of the fully executed document and shall continue for three years. Both parties must approve amendments to the Agreement in writing. Either party may terminate the Agreement without cause upon 90 days written notice to the other party. Notwithstanding the foregoing, either party may terminate the Agreement immediately if participation under the Agreement may give rise to a violation of any requirement of federal or state law or regulation or the requirements of any accrediting agency having jurisdiction.
5. Admission criteria, academic requirements, and other admission requirements will be subject to the applicable academic catalog accessed through snhu.edu at the time of the students' admission. Students who have begun their SNHU program of study or students in the process of enrolling prior to the effective date of any without cause termination will be grandfathered in to continue receiving the discount offered in this Agreement until such time such students complete or discontinue enrollment in their program.
6. Transferability of third- party course work will be evaluated on a case-by-case basis.





7. This Articulation Agreement is based on the current curriculum of both educational institutions. Each institution is responsible for notifying the other of any substantive changes to the curriculum. This agreement shall be reviewed by both institutions annually.
8. The parties grant to each other a non-exclusive, non-transferable license to use each other's trademarks and service marks in furtherance of the articulation coordination detailed herein or in a manner solely for the purpose of identifying and communicating the existence of the relationship to Broward College's Employees, students, and Alumni. Use of trademarks, service marks and logos will comply with use policies of the originating institution. The parties shall discontinue the use of the licensed marks and return all files and materials containing the licensed marks supplied by the owner at termination or expiration of the Agreement. Neither party grants to the other any interest in the other party's trademarks. Should either originating institution request, in writing, that a particular use of the originating institution's trademarks and/or service marks be discontinued, the non-originating institution shall cease and desist such use of the trademarks and/or service marks.
9. Broward College agrees to notify students of transfer opportunities to SNHU by: listing SNHU as a transfer articulation partner on Broward College transfer web pages, providing access to graduates through mailing lists one time per year, support of additional collaboration with SNHU on other forms of transfer communication and to host SNHU representatives on campus for recruitment activities during the academic school year.
10. The parties hereto will have the relationship of independent contractors for all purposes. Each will have complete control over its own performance and the details for accomplishing its own obligations under this Agreement. In no event will the agents, representatives, or employees of one party be deemed to be agents, representatives, or employees of the other.
11. This Agreement may be executed by a duly authorized representative of each party, either by electronic or facsimile transmission, each of which will be considered an original.
12. Sovereign Immunity. Each party shall be responsible for its own acts of negligence. Nothing herein shall be construed or interpreted as (1) denying either party any remedy or defense available to such party under the laws of the State of Florida; (2) the consent of the State of Florida or its agents and agencies to be sued; or (3) a waiver of sovereign immunity of the State of Florida beyond the waiver provided in Section 768.28, Florida Statutes.
13. No Third-Party Beneficiaries. The parties expressly acknowledge that it is not their intent to create or confer any rights or obligations in or upon any third-party person or entity under this Agreement.
14. Non-Discrimination. The parties to this Agreement shall not discriminate against any employee or participant regarding responsibilities and obligations under this Agreement because of race, age, religion, color, gender, national origin, marital status, disability, sexual orientation, or any





other basis prohibited by law. Nor shall the parties deny participation in or benefits arising out of this Agreement to any student, employee or participant or otherwise subject anyone to discrimination in any activity hereunder. The parties shall take all measures necessary to effectuate these assurances.

15. Records. Each party shall maintain its own respective records and documents associated with this Agreement in accordance with the records retention requirements applicable to public records. Each party shall be responsible for compliance with any public documents' request served upon it pursuant to Chapter 119, Florida Statutes, and any resultant award of attorney's fees for non-compliance with that law.
16. Compliance with Laws. Each party shall comply with all applicable federal and state laws, codes, rules and regulations in performing its duties, responsibilities and obligations pursuant to this Agreement.
17. Governing Law. This Agreement shall be interpreted and construed in accordance with and governed by the laws of the State of Florida. Any controversies or legal claims arising out of this Agreement and any action involving the enforcement or interpretation of any rights hereunder shall be submitted to the jurisdiction of the courts of the State of Florida.
18. Assignment. Neither party to this Agreement shall assign, delegate or otherwise transfer its rights and obligations as set forth in this Agreement without the prior written consent of the other party. Any attempted assignment in whole or in part to this Agreement in violation of this provision shall be null and void.
19. Entire Agreement. This Agreement states the entire understanding and agreement between the parties and supersedes any and all written or oral representations, statements, negotiations, or agreements previously existing.
20. Binding Effect. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns.
21. Attorney's Fees. In any action of or concerning this Agreement, if Broward College is the prevailing party, Broward College shall be entitled to an award of reasonable attorney's fees and costs through and including any appeals from the non-prevailing party.
22. No Construction Against Drafter. Each party has participated in negotiating and drafting this Agreement, so if an ambiguity or a question of intent or interpretation arises, this Agreement is to be construed as if the parties had drafted it jointly, as opposed to being construed against a party because it was responsible for drafting one or more provisions of this Agreement.





IV. CONTACTS FOR COORDINATION:

All notices and other communications required hereunder by either party to the other shall be in writing, delivered personally, by certified or registered mail, return receipt requested, or by overnight courier, and shall be deemed to have been duly given when delivered personally or received when using overnight courier or three business days after being deposited in the United States mail, postage prepaid, addressed as follows:

If to Southern New Hampshire University:

Gayla Freelon, Sr. Director, University Partnerships
Southern New Hampshire University
2500 North River Road
Manchester, NH 03106
603-851-4942 | g.freelon@snhu.edu

If to Broward College:

Dr. Jamonica Rolle, Interim College Provost & Sr. VP for Academic Affairs
Broward College
111 E. Las Olas Blvd.
Fort Lauderdale, FL 33301
954-201-7519 | jrolle@broward.edu

or to such other persons or places as either party may from time to time designate by written notice to the other.

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DATE: 10/2/2024 _____

APPROVALS:

Signed by:
Jennifer Batchelor
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Dr. Jennifer Batchelor
Sr. Vice President, SNHU Global Campus
Southern New Hampshire University

Signed by:
Dr. Jamonica Rolle
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Dr. Jamonica Rolle
Interim College Provost & Sr. VP for
Academic Affairs
Broward College

DocuSigned by:
Gayla Freelon
D3A63B3F247646F...
Manager of Agreement
Gayla Freelon, Regional Director University Partnerships
Southern New Hampshire University

Signed by:
Donald Astrab
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Dr. Donald Astrab
Interim College President
Broward College





APPENDIX 1





Broward College to Southern New Hampshire University Online

- Students who transfer with a conferred associates degree are entitled to a 10% tuition reduction accessed through mySNHU.edu.
- This guide serves as a mapping tool for students. Individual student evaluations will vary.
- Please contact Admission at 1-800-668-1249 or University Partnerships at partnersupport@snhu.edu.
- To ensure you are referencing the most current pathway for your program at SNHU, please visit www.snhu.edu/admission/transferring-credits/community-college-partnerships

Broward College AS Allied Health Degrees* Course Requirements	Cr	Southern New Hampshire University Online BS Health Sciences	Cr
Courses in bold are the associate degree required courses.		General Education Core Requirements	42
Philosophy (PHI) Elective	3	EETH: Ethical Thought and Equity (ETH, PHL)	3
Fine Arts & Humanities Elective (ASL, Applied Music, ART, ARH, COM, CRW, DAN, ENG, ENL, FIL, FRE, GER, HUM, ITA, LIT, Music, PGY, RUS, SPN)	3	ECCE: Creative and Critical Expression (COM, ENG, FAS, HUM, LAN, LAR, LAS, LFR, LIT, LMN, LSP, MUS, except ENG 120, 121, 122, 123, 130, 190, 200)	3
History (AMH, EUH, LAH, or WOH) Elective	3	EHPS: Historical Perspectives (CIV, HIS)	3
BSC1084 Basic Anatomy & Physiology OR BSC2085 Human Anatomy & Physiology I	3	BIO 210 Introduction to Anatomy and Physiology	3
Social Science Elective (ANT, Criminal Justice, ECO, HUS, POS, PSY, SOW, SYG)	3	ESPE: Contexts in Shaping the Self in Society (ATH, CJ, ECO, HSE, JUS, POL, PSY, SCS, SOC)	3
General Education Elective**	3	Exploration Elective: Take 1 course from the five Exploration categories above (EETH, ECCE, EHPS, ESMF, ESPE)	3
General Education Elective**	3	Exploration Elective: Take 1 course from the five Exploration categories above (EETH, ECCE, EHPS, ESMF, ESPE)	3
AML2010, 2020, ENL2012, 2022, 2330, POS2112, SOP2002, or SYG2340	3	Any 300/400 level HIS, LIT, IDS, PHL, POL, PSY, SCS, SOC, ENG, and 60 or more credits.	3
		Social Justice (CSOJ) or Sustainability (CSST) (SST or ENV)	3
General Education Elective**	3	Social Justice (CSOJ), Humanities (CHUM), Sustainability (CSST), or an Exploration Elective for students transferring 12+ credits	3
General Education Elective**	3	Social Justice (CSOJ), Humanities (CHUM), Sustainability (CSST), or an Exploration Elective for students transferring 12+ credits	3
ENC1101 Composition I	3	ENG 120 English Composition I or ENG 130 Foundations of Written Communication	3
ENC1102 Composition II	3	ENG 190 Research and Persuasion or ENG 200 Sophomore Seminar	3
HIM2214 Health Statistics OR PCB4454C Biostatistics with Lab OR STA2023 Statistics	3-4	IHP 340 Statistics for Healthcare Professionals	3

Continued on next page





Broward College AS Allied Health Degrees* Course Requirements	Cr	Southern New Hampshire University Online BS Health Sciences	Cr
Transfer Requirement			21
Transfer 21 credits from an Associate Degree in an Allied Health discipline.			21
Major Course Requirements			21
HCM 320 Healthcare Economics			3
HCM 340 Healthcare Delivery Systems			3
HCM 345 Healthcare Reimbursement			3
HCM 400 Healthcare Finance			3
HCM 491 Health Sciences Capstone			3
IHP 420 Ethical and Legal Considerations of Healthcare			3
IHP 430 Healthcare Quality Management			3
Broward College Courses		SNHU Free Electives	
Excess Credits from Allied Health Courses		Varies	
Free Electives to Reach 90 Credits		Varies	
Broward College Degree Credits		60-90	SNHU Online BS Health Science Credits Required
			120

*"AS Allied Health Degrees" refers to AS Diagnostic Medical Sonography, AS Health Information Technology, AS Medical Assisting, AS Nuclear Medicine Technology, AS Nursing, AS Physical Therapist Assistant, AS Radiation Therapy, AS Radiography, or AS Respiratory Care

**There may be some differences between what is considered a "General Education Elective" at SNHU and your institution. Please confirm transferability with your SNHU contact.

Transfer Credit Policy

- * Excess general education credits are transferred as free elective credit, if available.
- This guide serves as a mapping tool for students and is based upon SNHU Online's 2023/2024 Academic Catalog at time of enrollment and this institution's equivalent academic year. Transfer equivalents earned prior or subsequent to this academic year will be evaluated on a case-by-case basis for transfer equivalency.
- Students must earn a grade of C- or better for course transfer.
- Students may transfer up to 90 credits if previous credits earned meet SNHU Online's degree requirements and academic standards for transfer.
- Students must take at least 30 credits (10 classes) at SNHU Online to be awarded a bachelor's degree.





Broward College to Southern New Hampshire University Online

- This guide serves as a mapping tool for students. Individual student evaluations will vary.
- Please contact Admission at 1-800-668-1249 or University Partnerships at partnersupport@snhu.edu.

4+1 Pathway Bachelor of Science in Environmental Science	Cr
4+1 Master of Business Administration concentration in Sustainability and Environmental Compliance	
Course Recommendations to take through SNHU's Course Work Only (CWO) Enrollment	
SEC 510 Environmental Issues	3
SEC 610 Energy and Society	3
SEC 620 Environment Compliance/Sustainability	3
MBA 540 Organizational Strategy in a Global Environment	3
4+1 FAQs, Next Steps, and Future Planning	

4+1 FAQs

- Any Broward College student who is currently enrolled in the Bachelor of Science in Environmental Science can enroll in up to twelve (12 semester credit hours) from SNHU's Master of Business Administration concentration in Sustainability and Environmental Compliance.
- 4+1 participating Broward College students will enroll with SNHU as a Graduate Course Work Only (CWO) student and will be eligible for a 10% tuition discount which the student applies for on the Tuition Discount Form accessed through their my.snhu account.
- SNHU Graduate Tuition rates apply and tuition is billed directly from SNHU to the student.
- Broward College has agreed to accept and apply the SNHU graduate credit to the participating student's undergraduate degree per the terms of the agreement.
- Broward College students will apply for financial aid through Broward College but are required to pay tuition directly to SNHU for the enrolled SNHU graduate courses.

4+1 Next Steps

- Meet with your Broward College Program Advisor to discuss participation.
- Contact SNHU Course Work Only Admissions Counselor to enroll. Students will need to provide their most recent official transcript to enroll.

Future Planning

- To pursue graduate degree options: Students should contact SNHU Admissions to discuss graduate admissions policy and if additional foundation courses will be required for the program of choice.

